**RESUME**

Prashant Gund

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**Mobile No. 9822001599**

* **CARRIER OBJECTIVE:**

“To work in the field of Marketing that gives me the scope to update my knowledge and skill with my functional area of expertise and where I can noticeably contribute to an organization success.”

* **WORK EXPERIENCE:**

1. I was working in AFARM (Action for Agricultural Renewal in Maharashtra) as Business Development Manager at Solapur District from 8th June 2017 to 31st March 2021.
2. I was working with Indian Society of Agribusiness Professionals(ISAP) as a Assistant Project Coordinator from August 2016 to may 2017.
3. worked in Agrovision green house construction company & Sai Samarth Irrigators as a Marketing Manager from 5 October 2015 to June 2016.
4. Worked in Indian Grameen Services (Basix group of company) as Field Executive from January 2013 to 15 August 2015.
5. Worked as CEO in Wardha Cotton and Soya Producer Company Ltd from August 2013 to 15 August 2015.
6. I was working with CG Ltd. in Marketing Department from 1st April 2011 to 13 April 2012.

* **ACADAMIC QUALIFICATION**:

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| --- | --- | --- | --- | --- |
| **EDUCATION** | I**NSTITUTE/**  **COLLEGE** | **BOARD/**  **UNIVERSITY** | **% tage** | **YEAR OF PASSING** |
| Post Graduate Diploma in Management (Marketing) | Sinhgad Institute of Management | Autonomous | 63.55 | 2010 |
| Post Graduate Diploma in Material & Logistic Management | Sinhgad Institute of Management | Pune | 67.1 | 2009 |
| Bsc. Agri Business Management | Pad. Dr. D.Y.Patil College Pune | M.P.K.V. Rahuri | 76 | 2008 |
| Std XII | New Arts Commerce & Science college Ahmednagar | Pune board | 64.17 | 2004 |
| Std X | Shriram Vidyalaya Pimpalgaon Malavi, Ahmednagar | Pune Board | 76.94 | 2002 |

* **COMPUTER KNOWLEDGE:**

**Computer Skills –**

**SAP GUI** – Functional Knowledge of SAP Sales & Distribution Module.

**Operating System –** Windows 98, 2000, XP

**Language Known -** C, Oracle

**Job Profile: AFARM (Action For Agriculture Renewal in Maharashtra)**

**Position Held: Business Development Manager**

**Place: Solapur District.**

**Key Activities**

1. Implementation of Project at District level
2. Selection of Digital Sakhi and women entrepreneurs.
3. Train digital sakhi on digital financial literacy.
4. Provide EDP training of women entrepreneurship on their business like dairy goat rearing, tailoring, poultry and shopkeepers.
5. Give the training to women entrepreneurs on entrepreneur development program.
6. Entrepreneurship development among selected women entrepreneurs was my responsibility.
7. Hand holding to women entrepreneurs on entrepreneurship development program.
8. Search market for linkage of women Entrepreneurs for their business development
9. Search financer for their business to make change in business by women entrepreneurs.
10. Guide women entrepreneur for making progress in their business.
11. Supporting digital sakhi’s of phase –I in establishing their business especially Digital Seva Kendra.
12. Provide EDP training to all women entrepreneurs.
13. Establishing forward & backward linkages of existing enterprise of women entrepreneurs who participated in Business plan competition.
14. Technical support to Women Entrepreneurs to enable them to expand their business.

**Job Profile Indian Society of agribusiness Professionals**

**Position Held: Asst. Project coordinator**

**Place: Aurangabad**

**Key Activities**

1. Implementing project from DOW chemicals for formation of FPO
2. Farmer meetings for FIG formation
3. Guide team member for project impletation
4. Conduction of training program for farmers
5. Maintaining MIS for project
6. Support to farmers for promotion of their livelihood

**Job Profile in Agrovision green house construction**

**Position held Marketing Manager**

**Place: Ahmednagar**

Key Activities:

1. Promotion of polyhouseand shade net
2. Train the marketing team for sales and promotion
3. Customer visit and finalization of customer
4. Payment recovery from customer

**Job Profile in IGS (Indian Grameen Services):**

**Position Held:**  Field Executive

**Place: Wardha**

Key Activities:

1. I am handling a team of 7 staff in Wardha district.
2. Implement new business plan for development of Producer Company.
3. Daily reporting to Project Manager.
4. Handling the project supported by Sir Ratan Tata Trust in Wardha district of Vidarbha with a team of staff with the objective of action research for the distressed farmers.
5. Planning, guiding, coordinating and monitoring the operations of the project to support the three component viz. Institutional Building, Agriculture and business development, Diary services and establishing SMES and Marketing tie up of the producer groups and producer companies.
6. Support for the formation of Producer Company which has already been formed in the Wardha district and support the producer company for developing agri-businesses including processing, grading, agri. input supply and briquetting unit.
7. Has achieved special feet in building the capacity of the ‘Board of Directors’ especially in the governance system and participation.
8. Handling another project called ‘Promotion of Farmers Producer organization’ for the pulses farmers supported by “Small Farmers Agribusiness Consortium” A Govt. of India Society in coordination with Agriculture department, Govt of Maharashtra
9. Handled the project of SFAC ( Small Farmer’s Agri business consortium) for Tribal FPO Promotion in Amravati District.

**Job Profile in Wardha cotton & Soya producer Company Ltd. :**

**Position Held:** Chief Executive Officer (CEO)

Job Responsibilities:

* Planning, guiding, coordinating and monitoring the operations of the project to support the three component viz. Institutional Building, Agriculture and business development, Diary services and establishing SMES and Marketing tie up of the producer groups and producer companies.
* Support for the formation of Producer Company which has already been formed in the Wardha district and support the producer company for developing agri-businesses including processing, grading, agri. input supply and briquetting unit.
* Has achieved special feet in building the capacity of the ‘Board of Directors’ especially in the governance system and participation.
* Handling another project called ‘Promotion of Farmers Producer organization’ for the pulses farmers supported by “Small Farmers Agribusiness Consortium” A Govt. of India Society in coordination with Agriculture department, Govt of Maharashtra.
* Business Promotion of FPO
* Financial Data updating of FPO
* Market Linkage for FPO member’s Produce.

**JOB RESPONSIBILITY in Crompton Greaves :**

**Position Held: Dispatch Officer**

**Place: Ahmednagar**

* To make plan for dispatch.
* Contact to Transporter for dispatch.
* To make Invoicing for finished product.
* Utilization of Road permit, Form 403.
* To update Daily Stock sheet.
* To make payable report for finished product.
* To make ER1 sheet for Excise [Monthly summary] & Submit
* To follow up for GIT material to Transporter
* Price Updating of spares & finished good
* Discount Updating of spares & finished good.
* To make rejection & scrap invoice
* Updating Monthly Information System [MIS]
* Purchase Order scheduling / updating
* Spare codes maintain and extend.
* To Create, Change the STPO.
* Spare requirement send to vendor
* Follow up for spare dispatch to vendor
* **SKILLS:**

Excellent analytical, interpersonal and communication skill.

Positive thinker and has good approach towards life and work.

Creative, Hard working and Quick learning.

* **PERSONAL MINUTES:**

**Name:** Prashant Rohidas Gund

**Address:** A/P: Pimpalgaon Malavi, Ahmednagar 414601

**Birth Date:** 13/04/1986

**Marital Status:** Married

**Language Known:** English, Hindi, Marathi

**DECLARATION:**

I hereby declare that thr particulars given here in are true to the best of my knowledge and belief.

If any of this information is found to be false or incomplete I will be responsible for it.

**Place:** Ahmednagar

**Date:**

**PRASHANT GUND**

**(9822001599)**