



BRIEF OVERVIEW / CAREER OBJECTIVE / SUMMARY

Eager to work with an organization which can provide a platform to prove potential in sales, marketing, operation, procurement sector.

KEY EXPERTISE / SKILLS

Communication-negotiation, Executing sales promotional activities, Leading a task oriented jobs,

Positive mindset towards problem solving, Team work, Confidence, Creativity.

EDUCATION

GLOBAL BUSINESS SCHOOL & RESEARCH CENTRE, PUNE	Pursuing	2019-21
MBA – Agribusiness Management	Dr. D Y PATIL VIDYAPEETH	PERCENTAGE: 68.55/100
Loknete Mohanrao Kadam College of Agriculture, Kadegaon		2019
B.Sc. Agriculture	Mahatma Phule Krushi Vidyapith, Rahuri (MPKV)	PERCENTAGE: 77.00/100
Samaj Vikas Secondary & Higher Secondary School, Sagaon		2014
12 TH	HSC Board	PERCENTAGE: 51.54/100
Samaj Vikas Secondary & Higher Secondary School, Sagaon		2012
10 TH	SSC Board	PERCENTAGE: 61.60/100

PROJECTS (Summer / Live)

Organization Name	Maharashtra State Seed Corporation Limited (MAHABEEJ)	1 st June 2020 – 15 th Sept 2020
Project Title	"An Analytical study of farmers Perception regarding Mahabeej Ltd. Products in Kolhapur District"	2.5 Months
Key Learnings	<ol style="list-style-type: none"> 1. Identifying effective marketing channels 2. Estimating Sales potential 3. Study Marketing strategies 4. Customer Perception Analysis 	
Organization Name	Syngenta India Limited	14 th Oct 2020 – 14 th Dec 2020
Project moto	"To make aware end customers about companies products by implementing promotional activities in Gadhinglaj Tahsil."	2 Months
Key Learnings	<ol style="list-style-type: none"> 1. How to reach target customers 2. How to use pop-up material effectively 3. Group campaigning through bajar displays, van campaigning, kisan goshti, result demonstrations, etc 4. How to plan Marketing Strategies 	

CERTIFICATIONS

- | | |
|-----------------------------------------------------------------------------------|-------|
| • Marketing of Agriculture Inputs and Outputs | 20Hrs |
| • Procurement of Agriculture Commodity (Procurement process, Procurement methods) | 08Hrs |
| • Advance Excel | 12Hr |
| • CCC (Course on Computer Concept) | |

PERSONAL INTERESTS / HOBBIES

- Farming.
- Pampering livestock and pet animals

PERSONAL DETAILS

Gender: Male

Marital Status: Unmarried

Current Address: A/p Shimpe, Tal. Shahuwadi,
Dist. Kolhapur, Pin - 416214

Date of Birth: October 18, 1995

Known Languages: English, Hindi, Marathi,

Permanent Address: A/p - Shimpe, Tal. Shahuwadi, Dist.
Kolhapur, Pin - 416214

Phone Numbers: +91-8888938261

Email: rajeshwar.suryawanshi.dpugbsrc@gmail.com

DECLARATION

I hereby declare that above mentioned information is correct and true to best of my knowledge.

Name: Rajeshwar Anandrao Suryawanshi

Place : Pune

Signature:

