

CURRICULUM – VITAE

MR. SUMIT GANPAT KAMBLI

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CAREER OBJECTIVE

To work in a firm with a professional work driven environment where I can utilize and apply my knowledge, skills which would enable me as an engineer to grow while fulfilling organizational goals.

BASIC ACADEMIC CREDENTIALS

Qualification	Board/ University	Institute	Year	Percentage / Grade
Degree in Mechanical Engineering	Mumbai University	Yadavrao Tasgaonkar College of Engineering & Technology – Karjat	2019	7.87 CGPA
Diploma in Automobile Engineering	MSBTE	Rajendra Mane Polytechnic - Ambav	2014	71.13%
HSC	Kolhapur	TPS Junior College - Lanja	2011	51.00%
SSC	Kolhapur	New English School -Vangule	2009	76.15%

KEY SKILLS

❖ **PROFESSIONAL KEY SKILLS**

- Design skills, Piping Design & Equipment Selection/Sizing, Procurement.
- Budgets, Sales Negotiation, Strategic Planning and Implementation.
- Proposal Development, Deal Structuring & formulating Policies / Procedures.
- Project management, Technical understanding, Supervision, Documentation skills & Safety management.

❖ **PERSONAL KEY SKILLS**

- Skill to work both independently and as part of a team.
- Realistic and Positive approach towards work.
- Creative & Logical.
- Good Negotiator & Excellent communication skills.
- Self-motivated and Result-oriented, Disciplined, Confident, co-operative & keen observer.
- Ability to cope up with different situations.

COMPUTER SKILLS

- AutoCAD (2D/3D)
- Microsoft Office (Word, Excel, PowerPoint)
- Outlook, Internet Explorer
- INTERMEDIATE Drawing Grade Examination

PERONAL DETAILS

- **Date of Birth:** 19th June, 1993
- **Gender:** Male
- **Language:** Marathi, Hindi & English
- **Marital Status:** Single
- **Hobbies:** Listening Music, Drawing, Sketching & Singing

GENERAL WORK EXPERIENCE SUMMARY

Company Name: Presshot Engineers

Duration: From October 2021 to Present

DESIGNATION: PROJECT ENGINEER (Work experience in GDS, CW & DRAINAGE PIPING, FUMEHOOD CONNECTION)

❖ **JOB RESPONSIBILITIES:**

- Preparing, scheduling, coordinating and monitoring the assigned engineering projects.
- Do technical as well as commercial meetings on behalf of the company with clients.
- Interact daily with the customers to interpret their needs and requirements and represent them in field.
- To prepare BOQ Specification and proposals as per client requirements.
- Identify upcoming projects and specify our products in project BOQ.
- To prepare items specifications, Bill of quantities/Costing and Drawing /Layout.
- To visit the project site to understand the exact requirement of client related to project.
- Prepare project design as per technical aspects and requirement of client.
- Procurement of all materials required for competing the job according to specifications mention in plan drawing.
- Assign responsibilities and mentor project team.
- Cooperate and communicate effectively with other project participants to provide assistance and technical support.
- Monitor all site safety and on site requirement.
- Successfully completing project prior to due date and on budget.

❖ **MAJOR PROJECTS HANDLED :**

- Aditya Birla Science & Technology – Taloja
- JSW – Dolwi
- Astec Lifescience - Airoli
- Ravi Biolife – Taloja
- Godrej Industries – Ambernath
- Melody Helathcare Pvt. Ltd. - Tarapur

Company Name: Internal Electronics Pvt. Ltd.

Duration: From January 2020 to July 2021

DESIGNATION: OPPO EXPERIENCE CONSULTANT (OEC)

❖ **JOB RESPONSIBILITIES:**

- Holding sales of Oppo mobiles & accessories, other smart phones in Mumbai.
- Responsible for Oppo sales & other.
- Implementation of sales strategy for the distribution and its execution with the objective of achieving primary, secondary & tertiary targets.
- Holding retailer schemes and the CN settlements timely.
- Managing brand stock, sales schemes, activation data, knowledge about completion brands & management for setting & achieving target.

Company Name: Onus Engineering
Duration: From May 2018 to December 2019

DESIGNATION: PROJECT & DESIGN ENGINEER

❖ **Technical & Design Experience:**

- Preparing & Reviewing Datasheets for Mechanical Equipment's & Components such as Valves, Pumps, and Pipes.
- Acquainted in preparing design documents for Pressure Reducing Systems.
- Pioneered in Pipe Sizing Calculation, Pressure Drop Calculation, Flanges Rating, Regulating, Relief Valve Calculation & pipe Schedule Interpretation.

❖ **Software Experience:**

- Drawing Preparation in AutoCAD
- Creating & Maintain Reports or Formats.
- Submission of GAD & P&ID to client.

❖ **Field Experience:**

- Every day and weekly job-wise planning and programmed.
- Proper materials and Equipment arrangements, inspection & Documentation.
- Maintain all the Quality Documents with up dated.
- Managing technician for proper execution of work at site.
- Maintain good quality with high productivity through proper planning and initiating positive steps.
- Fabrication, erection, hydro testing and commissioning of different sizes of plant piping at various field Gases, Chemical and Water line.
- Erection and Testing of all types of Valves and Strainers (Ball Valves, Globe Valves, Gate valves, Needle Valves, Non Return Valves, Control Valves, Relief Valve etc.)
- Fabrication, Erection & Hydro-testing and commissioning of Gas Manifold Systems.
- Fabrication, Erection & Testing of Pressure Reducing Stations.
- Fabrication, Installation, Erection & Testing of Cylinder Quad.

DECLARATION

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Place: Navi Mumbai
Date:

Sumit G. Kambli
(Signature)