

Curriculum Vitea of Mr. Tushar Ajit Rawool

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Seeking a job opportunity in Marketing ,Sales and Relationship Management

Brief Experience & Achievements:

An enthusiastic and energetic marketing specialist with over 6 years of experience in marketing and delivery of Intellectual Property Rights (IPR) registration. A team player capable of handling and maintaining client relationships. A commerce graduate with MBA certification in Marketing from Acton Educomp, Mumbai. Currently, working as a Business Head reporting to Marketing Director with Sai Biz Solutions (SBS) Pvt. Ltd., Mumbai. Senior Fire Sales BDM For Fire Fighting System AMC & Audits in Elixir Engineering Pvt .Ltd-Mumbai, Assistant Sales Manager Manoj Group, Mumbai Division In The Field Of Fire Safety Projects ,AMC,Audits,Spare,Sales & Marketiang.

Skills:

- Excellent marketing skills
- Effective communication skills
- In-depth Intellectual Property Rights registration knowledge
- Acute ISO auditing and certification knowledge
- Efficient team player with exceptional leadership quality
- Proficient in client relationship

Work Experience:

- **Sai Biz Solutions (SBS) Pvt. Ltd., Mumbai** (Feb 2011 to January 2014)
Currently, working as a Designated Business Head reporting to Managing Director. Prime responsibilities include marketing of Trade Mark Registration, Copyrights, Patents, Design Registrations, Marketing & Execution, attend meetings with existing & new Corporate clients in all over India.
- **A To Z Group, Mumbai** (Aug 2008 to Jan 2012)
Worked as Designated Team Leader reporting to Marketing Director. Prime responsibilities included daily lead generation, preparing meeting reports, provide training to team members.
- **BM Trade Certification, Mumbai** (Jun 2008 to Aug 2008)
Worked as Designated Business Development Manager reporting to Senior Lead Auditor. Prime responsibilities included preparation of Audit Report & Providing Consultancy of ISO Certification.

- **Sanvi Associate, Mumbai** (Mar 2007 to May 2008)
Worked as Designated Marketing Executive reported to Marketing Manager. Prime responsibilities included daily meeting status reporting and handling work of Intellectual Properties Rights (IPR) Services.
- **Elixir Engineering Pvt. Ltd** (8Th August 2016 To July 2017) Fire Fighting System Sales & Fire Audit Activities .
- **Manoj Group(19th July 2017 To Present) ASM For Fire fighting System AMC ,Projects & Audit.**

Qualification Details:

- Completed SSC with (1st Class) from Maharashtra Board.
- Completed HSC with (1st Class) from Maharashtra Board.
- Completed B.com from Mumbai University (Graduate).
- Completed MBA course in Marketing from Acton Educomp, Mumbai.
- Certificate course in Personality Development from CMIT
- MS Office & Tally.
- Certificate of English Speaking from CMIT.
- Lead Auditor For QMS.

Personal Profile:

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| • Date of birth | - | 9 th august, 1989 |
| • Age | - | 32 years |
| • Passport details | - | Applied |
| • Languages known | - | English, Hindi and Marathi |
| • Hobbies | - | Reading, Music & Traveling |
| • Interests | - | Sports & Business World |
| • Address | - | A-23, Sagar Prasad, Gawanpada, Mulund(E), Mumbai - 81 |